

## **REConnect Energy Solutions Ltd.**

(formerly known as REConnect Energy Solutions Pvt Ltd.)

CIN: U72100KA2010PLC156244



## **Position: Assistant Manager - Client Operations**

Founded by Vibhav Nuwal & Vishal Pandya, the company has grown from 2 members in 2010 to over 120 team members spread across India and internationally. The company started with Renewable Energy Services as it's foundational business through trading of Renewable Energy Certificates and quickly expanded to providing technology based solutions for electricity grid and renewable energy management. It achieved a major milestone in establishing Renewable Energy Management Centers across 11 control centers in India. The company has since expanded to providing a host of technology driven solutions to stakeholders across multiple sectors.

## Job Profile:

- Develop an overall understanding of International RECs, Carbon Credits and if required trading of other EACs
- Take responsibility for developing and managing relationships for key clients, and working with the existing BD & Client Operations team across the country.
- Day-to-day management of business operations, inventory management, trading of EACs, and CRM.
- Market Research and Market knowledge for up-coming opportunities and develop higher competency and values against our competitors.
- Prepare good presentations and reports on demand.
- Prepare comprehensive proposals and engagement letters for existing and new clients.

The candidate should be result oriented, self-motivated and must be able to take complete ownership of the entire function. The candidate should feel excited to be a part of a fast-paced start-up.

## **Expected Skill Set:**

- Educational Qualification: Btech(any branch or Mtech), MBA
- Very good communication skills
- Experience in Report writing
- Experience in handling contracts
- Experience in Customer Relationship Management
- Good at Excel and other analytical tools and ensuring day to day operations

**Experience:** 2+ Years of Experience

**Location:** Multiple Locations(Bangalore & Chennai)



