

Position: Product Manager

Work at the intersection of Energy, Weather & Climate Sciences and Artificial Intelligence

Company Profile:

Founded by Vibhav Nuwal & Vishal Pandya, the company has grown from 2 members in 2010 to over 120 team members spread across India and internationally. The company started with Renewable Energy Services as its foundational business through trading of Renewable Energy Certificates and quickly expanded to providing technology based solutions for electricity grid and renewable energy management. It achieved a major milestone in establishing Renewable Energy Management Centers across 11 control centers in India. The company has since expanded to providing a host of technology driven solutions to stakeholders across multiple sectors.

Responsibilities:

- Develop a deep understanding of technology developed within the company and the technology capabilities.
- Explore new avenues in product enhancement (features, new interconnectors / use cases within the tech and business sub-domains), prepare notes on the same, engage potential clients and run the PoC programmes.
- Mature the PoCs and train the sales team to accelerate product demonstrations to target client segments.
- Product documentations, IP origination (coordination with IP lawyers as the case may be), new use case management, client interactions and management would be some of the key activities.
- Create brand management strategies for the product itself and market positioning.

Expectations:

- Ability to work on broad objectives and move from vision to business requirements to technical solutions
- Willingness to assume ownership of effort and outcomes
- High levels of integrity and transparency
- Great interpersonal skills for managing interactions internally and externally



RECONNECT
ENERGY

REConnect Energy Solutions Limited

(formerly known as REConnect Energy Solutions Pvt Ltd.)

CIN : U72100KA2010PLC156244

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Requirements:

- Strong analytical and data driven approach to problem solving
- Exposure to web application development and software systems (technical proficiency not expected)
- Experience in energy, infrastructure or agricultural sectors
- 5-7 days of travel per month (within India)

Experience: 2 - 5 years

Location: Bangalore



GRIDConnect
Driving Decisions Digitally

 **Registered Office & HQ :**

V.K. Kalyani, #22, 7th Floor,
Sankey Road, Bengaluru - 560020
Karnataka, INDIA

 **Other Locations :**

Gurugram, Mumbai, Chennai, London