



RECONNECT
ENERGY

REConnect Energy Solutions Ltd.
(formerly known as REConnect Energy Solutions Pvt Ltd.)
CIN : U72100KA2010PLC156244

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www.reconnectenergy.com

Position: Assistant Manager - BD

Founded by Vibhav Nuwal & Vishal Pandya, the company has grown from 2 members in 2010 to over 120 team members spread across India and internationally. The company started with Renewable Energy Services as its foundational business through trading of Renewable Energy Certificates and quickly expanded to providing technology based solutions for electricity grid and renewable energy management. It achieved a major milestone in establishing Renewable Energy Management Centers across 11 control centers in India. The company has since expanded to providing a host of technology driven solutions to stakeholders across multiple sectors.

Job Profile:

- Develop an overall understanding of the forecasting and scheduling function. The existing team comprises operations, business development, data analysis and development functions.
- Take responsibility for Business Development of Forecasting & Scheduling by developing a roll-out strategy, developing and managing relationships in key IPPs and clients, and working with the existing BD teams across the country.
- Day-to-day management of business operations and CRM.
- Market Research and Market knowledge for potential opportunities and develop higher competency and values against our competitors.
- Prepare good presentations and reports on demand.
- Prepare comprehensive proposals and engagement letters for existing and new clients.
- Must be ready to travel extensively, even to remote areas if required. (Due to pandemic, it is stopped for now)

The candidate should be result oriented, self-motivated and must be able to take complete ownership of the entire function. The candidate should feel excited to be a part of a fast-paced start-up.

Expected Skill Set:

- Educational Qualification: Btech(any branch or Mtech), MBA
- Very good communication skills
- Experience in Report writing
- Experience in preparing proposals and handling contracts
- Experience in Customer Relationship Management
- Good at Excel and other analytical tools

Experience: 0-3Year (Freshers are also preferred)

Location: Gujarat



GRIDConnect

Registered Office :
No. 15, Krishik Sarvodaya Foundation,
Golf Avenue Road, Off Old Airport Road,
Kodihalli, Bangalore – 560008, Karnataka, INDIA

Other Locations :
Gurgaon, Mumbai, Chennai, London